

District 106
Profit & Loss Statement (Actual vs. Budget GL Detail) (In USD)

Month Ending 06/30/2025			07/01/2024 Through 06/30/2025			
Actual	Budget	Variance		Actual	Budget	Variance
District Revenue						
			Membership Revenue			
872.50	1,483.41	(610.91)	6005-000000 - Membership Revenue	38,518.75	34,776.36	3,742.39
872.50	1,483.41	(610.91)	Total Membership Revenue	38,518.75	34,776.36	3,742.39
			Conference Revenue			
			Registration & Tickets			
			Registration - Member			
0.00	0.00	0.00	6025-000000 - Registration & Ticket Revenue	0.00	20,250.00	(20,250.00)
0.00	0.00	0.00	Total Registration - Member	0.00	20,250.00	(20,250.00)
0.00	0.00	0.00	Registration - No Item	12,651.73	0.00	12,651.73
0.00	0.00	0.00	6025-000000 - Registration & Ticket Revenue	12,651.73	0.00	12,651.73
0.00	0.00	0.00	Total Registration - No Item	12,651.73	0.00	12,651.73
0.00	0.00	0.00	Total Registration & Tickets	12,651.73	20,250.00	(7,598.27)
			Non Registration			
			Non Registration			
3,496.26	0.00	3,496.26	6010-000000 - Donation Revenue	4,188.78	5,000.00	(811.22)
0.00	0.00	0.00	6030-000000 - Sponsorship/Advertising Revenue	0.00	6,000.00	(6,000.00)
0.00	0.00	0.00	6040-000000 - Auction Revenue	0.00	2,000.00	(2,000.00)
3,496.26	0.00	3,496.26	Total Non Registration	4,188.78	13,000.00	(8,811.22)
3,496.26	0.00	3,496.26	Total Non Registration	4,188.78	13,000.00	(8,811.22)
3,496.26	0.00	3,496.26	Total Conference Revenue	16,840.51	33,250.00	(16,409.49)
			Fundraising Revenue			
			Non Registration			
			Other			
0.00	0.00	0.00	6020-000000 - Miscellaneous Income	0.00	5,000.00	(5,000.00)
0.00	0.00	0.00	6030-000000 - Sponsorship/Advertising Revenue	0.00	15,000.00	(15,000.00)
0.00	0.00	0.00	6035-000000 - Raffle Revenue	0.00	3,000.00	(3,000.00)
0.00	0.00	0.00	6055-000000 - Refunds - Other	0.00	(12,000.00)	12,000.00
0.00	0.00	0.00	Total Other	0.00	11,000.00	(11,000.00)
0.00	0.00	0.00	Total Non Registration	0.00	11,000.00	(11,000.00)
0.00	0.00	0.00	Total Fundraising Revenue	0.00	11,000.00	(11,000.00)
			ET TLI Revenue			
0.00	0.00	0.00	ET TLI - Registration & Tickets	733.08	1,950.00	(1,216.92)
0.00	0.00	0.00	Total ET TLI Revenue	733.08	1,950.00	(1,216.92)
4,368.76	1,483.41	2,885.35	Total District Revenue	56,092.34	80,976.36	(24,884.02)
District Expenses						
			Conference Expenses			
0.00	0.00	0.00	7004-000000 - Badges & Pins	0.00	500.00	(500.00)
313.96	0.00	313.96	7008-000000 - Promotional Materials	313.96	0.00	313.96
209.11	0.00	209.11	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	209.11	300.00	(90.89)
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	84.85	0.00	84.85
0.00	0.00	0.00	7014-000000 - Room Rental Event Expense	0.00	5,400.00	(5,400.00)
0.00	0.00	0.00	7016-000000 - Meal Event Expense	0.00	25,000.00	(25,000.00)
0.00	0.00	0.00	7018-000000 - Decorations Expense	697.86	500.00	197.86
0.00	0.00	0.00	7020-000000 - Printing Expense	317.43	100.00	217.43
44.00	0.00	44.00	7024-000000 - Newsletter Expense	44.00	0.00	44.00
0.00	0.00	0.00	7042-000000 - Outside Contractor Expense	6,260.95	0.00	6,260.95
19,657.54	0.00	19,657.54	7058-000000 - Lodging Expense	19,657.54	0.00	19,657.54
230.94	0.00	230.94	7068-000000 - Transportation - Other	230.94	0.00	230.94

District 106
Profit & Loss Statement (Actual vs. Budget GL Detail) (In USD)

Month Ending 06/30/2025			07/01/2024 Through 06/30/2025			
Actual	Budget	Variance		Actual	Budget	Variance
			Expense			
0.00	0.00	0.00	7074-000000 - Gain/Loss - Realized	(0.06)	0.00	(0.06)
0.00	0.00	0.00	7080-000000 - Gifts & Thank Yous	119.00	200.00	(81.00)
20,455.55	0.00	20,455.55	Total Conference Expenses	27,935.58	32,000.00	(4,064.42)
			Fundraising Expenses			
0.00	0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certifi- cates)	0.00	1,500.00	(1,500.00)
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	0.00	100.00	(100.00)
0.00	0.00	0.00	7018-000000 - Decorations Expense	0.00	500.00	(500.00)
0.00	0.00	0.00	7022-000000 - Audio Visual Expense	0.00	2,000.00	(2,000.00)
0.00	0.00	0.00	Total Fundraising Expenses	0.00	4,100.00	(4,100.00)
			Recognition			
			Recognition - Member			
0.00	0.00	0.00	7008-000000 - Promotional Materials	54.35	0.00	54.35
0.00	0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Cer- tificates)	477.41	500.00	(22.59)
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	41.10	0.00	41.10
0.00	0.00	0.00	7024-000000 - Newsletter Expense	41.00	0.00	41.00
0.00	0.00	0.00	7074-000000 - Gain/Loss - Realized	(0.65)	0.00	(0.65)
0.00	0.00	0.00	Total Recognition - Member	613.21	500.00	113.21
			Recognition - Club			
0.00	0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Cer- tificates)	0.00	900.00	(900.00)
0.00	0.00	0.00	Total Recognition - Club	0.00	900.00	(900.00)
			Recognition - Division			
0.00	0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Cer- tificates)	0.00	1,500.00	(1,500.00)
0.00	0.00	0.00	Total Recognition - Division	0.00	1,500.00	(1,500.00)
			Recognition - District			
0.00	0.00	0.00	7004-000000 - Badges & Pins	100.00	0.00	100.00
0.00	0.00	0.00	7006-000000 - Educational Materials	417.49	0.00	417.49
1,185.58	0.00	1,185.58	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Cer- tificates)	1,861.47	1,100.00	761.47
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	39.76	0.00	39.76
0.00	0.00	0.00	7044-000000 - Postage & Shipping Expense	238.50	0.00	238.50
1,185.58	0.00	1,185.58	Total Recognition - District	2,657.22	1,100.00	1,557.22
1,185.58	0.00	1,185.58	Total Recognition	3,270.43	4,000.00	(729.57)
			Club Growth			
			Club Growth - Building New Clubs			
42.85	250.00	(207.15)	7036-000000 - Advertising Expense	42.85	1,500.00	(1,457.15)
42.85	250.00	(207.15)	Total Club Growth - Building New Clubs	42.85	1,500.00	(1,457.15)
			Club Growth - Membership Growth			
0.00	0.00	0.00	7006-000000 - Educational Materials	0.00	450.00	(450.00)
0.00	100.00	(100.00)	7036-000000 - Advertising Expense	87.38	500.00	(412.62)
0.00	0.00	0.00	7074-000000 - Gain/Loss - Realized	0.03	0.00	0.03
0.00	0.00	0.00	7082-000000 - Incentives	165.00	0.00	165.00
0.00	100.00	(100.00)	Total Club Growth - Membership Growth	252.41	950.00	(697.59)
			Club Growth - Membership Retention			
0.00	0.00	0.00	7010-000000 - Awards Expense	0.00	500.00	(500.00)

District 106

Profit & Loss Statement (Actual vs. Budget GL Detail) (In USD)

Month Ending 06/30/2025				07/01/2024 Through 06/30/2025		
Actual	Budget	Variance		Actual	Budget	Variance
			(Trophies, Plaques, Ribbons & Certificates)			
0.00	0.00	0.00	7036-000000 - Advertising Expense	0.00	300.00	(300.00)
0.00	0.00	0.00	Total Club Growth - Membership Retention	0.00	800.00	(800.00)
			Club Growth - Rebuilding Clubs			
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	0.00	300.00	(300.00)
0.00	0.00	0.00	Total Club Growth - Rebuilding Clubs	0.00	300.00	(300.00)
42.85	350.00	(307.15)	Total Club Growth	295.26	3,550.00	(3,254.74)
			Marketing Outside of Toastmasters Expenses			
0.00	0.00	0.00	7008-000000 - Promotional Materials	2,700.00	2,700.00	0.00
0.00	0.00	0.00	7036-000000 - Advertising Expense	212.95	0.00	212.95
0.00	0.00	0.00	Total Marketing Outside of Toastmasters Expenses	2,912.95	2,700.00	212.95
			Public Relations Expense			
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	0.00	1,000.00	(1,000.00)
48.00	41.00	7.00	7024-000000 - Newsletter Expense	309.00	492.00	(183.00)
0.00	125.00	(125.00)	7026-000000 - Website Expense	0.00	1,500.00	(1,500.00)
48.00	166.00	(118.00)	Total Public Relations Expense	309.00	2,992.00	(2,683.00)
			Education & Training Expense			
			Distinguished Clubs			
0.00	0.00	0.00	7006-000000 - Educational Materials	0.00	600.00	(600.00)
0.00	0.00	0.00	7080-000000 - Gifts & Thank Yous	0.00	250.00	(250.00)
0.00	0.00	0.00	Total Distinguished Clubs	0.00	850.00	(850.00)
			Training Club Officers			
0.00	0.00	0.00	7010-000000 - Awards Expense	0.00	300.00	(300.00)
			(Trophies, Plaques, Ribbons & Certificates)			
0.00	0.00	0.00	7014-000000 - Room Rental Event Expense	1,900.00	1,800.00	100.00
0.00	0.00	0.00	Total Training Club Officers	1,900.00	2,100.00	(200.00)
			Training Division & Area Governors			
0.00	0.00	0.00	7004-000000 - Badges & Pins	0.00	500.00	(500.00)
0.00	0.00	0.00	Total Training Division & Area Governors	0.00	500.00	(500.00)
			Training Areas & Divisions			
0.00	0.00	0.00	7006-000000 - Educational Materials	0.00	200.00	(200.00)
0.00	0.00	0.00	Total Training Areas & Divisions	0.00	200.00	(200.00)
			TLI			
0.00	0.00	0.00	7014-000000 - Room Rental Event Expense	1,900.00	0.00	1,900.00
0.00	0.00	0.00	7020-000000 - Printing Expense	175.55	0.00	175.55
0.00	0.00	0.00	7074-000000 - Gain/Loss - Realized	(1.05)	0.00	(1.05)
0.00	0.00	0.00	Total TLI	2,074.50	0.00	2,074.50
0.00	0.00	0.00	Total Education & Training Expense	3,974.50	3,650.00	324.50
			Speech Contest Expenses			
			Speech Contest Expenses - Area			
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	0.00	100.00	(100.00)
0.00	0.00	0.00	7014-000000 - Room Rental Event Expense	0.00	400.00	(400.00)
0.00	0.00	0.00	7074-000000 - Gain/Loss - Realized	(0.04)	0.00	(0.04)
0.00	0.00	0.00	Total Speech Contest Expenses - Area	(0.04)	500.00	(500.04)
			Speech Contest Expenses - Division			
0.00	0.00	0.00	7010-000000 - Awards Expense	519.08	450.00	69.08
			(Trophies, Plaques, Ribbons & Certificates)			
0.00	0.00	0.00	7014-000000 - Room Rental Event Expense	0.00	300.00	(300.00)

District 106
Profit & Loss Statement (Actual vs. Budget GL Detail) (In USD)

Month Ending 06/30/2025			07/01/2024 Through 06/30/2025			
Actual	Budget	Variance		Actual	Budget	Variance
0.00	0.00	0.00	7074-000000 - Gain/Loss - Realized	(13.81)	0.00	(13.81)
0.00	0.00	0.00	Total Speech Contest Expenses - Division	505.27	750.00	(244.73)
0.00	0.00	0.00	Speech Contest Expenses - District			
0.00	0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Cer- tificates)	0.00	250.00	(250.00)
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	0.00	100.00	(100.00)
0.00	0.00	0.00	Total Speech Contest Expenses - District	0.00	350.00	(350.00)
0.00	0.00	0.00	Total Speech Contest Expenses	505.23	1,600.00	(1,094.77)
			Administration Expenses			
0.00	0.00	0.00	7004-000000 - Badges & Pins	1,078.61	300.00	778.61
0.00	0.00	0.00	7008-000000 - Promotional Materials	0.00	200.00	(200.00)
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	0.00	200.00	(200.00)
0.00	0.00	0.00	7020-000000 - Printing Expense	31.39	0.00	31.39
0.00	0.00	0.00	7024-000000 - Newsletter Expense	132.00	0.00	132.00
0.00	0.00	0.00	7032-000000 - Telephone Expense	824.96	0.00	824.96
0.00	0.00	0.00	7044-000000 - Postage & Shipping Ex- pense	0.00	200.00	(200.00)
0.00	0.00	0.00	7090-000000 - Equipment Rental	0.00	200.00	(200.00)
0.00	0.00	0.00	Total Administration Expenses	2,066.96	1,100.00	966.96
			Food and Meals Expense			
			CGD			
0.00	0.00	0.00	7074-000000 - Gain/Loss - Realized	1.54	0.00	1.54
0.00	50.00	(50.00)	7078-000000 - Food Expense	906.10	1,100.00	(193.90)
0.00	50.00	(50.00)	Total CGD	907.64	1,100.00	(192.36)
			District Director			
(0.93)	0.00	(0.93)	7074-000000 - Gain/Loss - Realized	(0.93)	0.00	(0.93)
217.63	50.00	167.63	7078-000000 - Food Expense	334.09	1,100.00	(765.91)
216.70	50.00	166.70	Total District Director	333.16	1,100.00	(766.84)
			Other Member			
0.00	0.00	0.00	7016-000000 - Meal Event Expense	301.84	0.00	301.84
0.00	0.00	0.00	7074-000000 - Gain/Loss - Realized	(0.06)	0.00	(0.06)
0.00	0.00	0.00	7078-000000 - Food Expense	681.32	0.00	681.32
0.00	0.00	0.00	Total Other Member	983.10	0.00	983.10
			PQD			
0.00	0.00	0.00	7074-000000 - Gain/Loss - Realized	0.18	0.00	0.18
0.00	50.00	(50.00)	7078-000000 - Food Expense	202.93	1,100.00	(897.07)
0.00	50.00	(50.00)	Total PQD	203.11	1,100.00	(896.89)
216.70	150.00	66.70	Total Food and Meals Expense	2,427.01	3,300.00	(872.99)
			Travel Expense			
			District Director			
0.00	0.00	0.00	7056-000000 - Convention Registra- tion Fees Expense	1,215.00	1,200.00	15.00
0.00	0.00	0.00	7060-000000 - Transportation - Air- fare Expense	785.66	0.00	785.66
0.00	50.00	(50.00)	7062-000000 - Transportation - Mileage Expense	42.70	600.00	(557.30)
0.00	0.00	0.00	7064-000000 - Transportation - Taxis/Shuttle Expense	0.00	200.00	(200.00)
0.00	0.00	0.00	7068-000000 - Transportation - Other Expense	35.00	0.00	35.00
0.00	0.00	0.00	7078-000000 - Food Expense	162.86	0.00	162.86
0.00	50.00	(50.00)	Total District Director	2,241.22	2,000.00	241.22
			Program Quality Director			
0.00	0.00	0.00	7056-000000 - Convention Registra- tion Fees Expense	730.98	1,200.00	(469.02)

District 106
Profit & Loss Statement (Actual vs. Budget GL Detail) (In USD)

Month Ending 06/30/2025				07/01/2024 Through 06/30/2025		
Actual	Budget	Variance		Actual	Budget	Variance
0.00	50.00	(50.00)	7062-000000 - Transportation - Mileage Expense	294.59	600.00	(305.41)
0.00	0.00	0.00	7064-000000 - Transportation - Taxis/Shuttle Expense	318.48	200.00	118.48
0.00	0.00	0.00	7068-000000 - Transportation - Other Expense	431.89	0.00	431.89
0.00	0.00	0.00	7074-000000 - Gain/Loss - Realized	1.53	0.00	1.53
0.00	50.00	(50.00)	Total PQD	1,777.47	2,000.00	(222.53)
0.00	0.00	0.00	Club Growth Director			
0.00	0.00	0.00	7056-000000 - Convention Registration Fees Expense	725.00	1,200.00	(475.00)
0.00	50.00	(50.00)	7062-000000 - Transportation - Mileage Expense	130.69	600.00	(469.31)
0.00	0.00	0.00	7064-000000 - Transportation - Taxis/Shuttle Expense	310.30	200.00	110.30
0.00	0.00	0.00	7074-000000 - Gain/Loss - Realized	0.84	0.00	0.84
0.00	50.00	(50.00)	Total CGD	1,166.83	2,000.00	(833.17)
0.00	0.00	0.00	Division Director			
0.00	0.00	0.00	7062-000000 - Transportation - Mileage Expense	37.03	600.00	(562.97)
0.00	0.00	0.00	Total Division Director	37.03	600.00	(562.97)
0.00	0.00	0.00	Other Member			
0.00	0.00	0.00	7068-000000 - Transportation - Other Expense	978.96	0.00	978.96
0.00	0.00	0.00	7074-000000 - Gain/Loss - Realized	(5.36)	0.00	(5.36)
0.00	0.00	0.00	Total Other Member	973.60	0.00	973.60
0.00	150.00	(150.00)	Total Travel Expense	6,196.15	6,600.00	(403.85)
			Lodging Expense			
0.00	0.00	0.00	District CGD			
0.00	0.00	0.00	7058-000000 - Lodging Expense	2,224.95	1,900.00	324.95
0.00	0.00	0.00	Total CGD	2,224.95	1,900.00	324.95
441.83	0.00	441.83	District director			
0.00	0.00	0.00	7014-000000 - Room Rental Event Expense	441.83	0.00	441.83
1.42	0.00	1.42	7058-000000 - Lodging Expense	7,292.82	1,175.00	6,117.82
443.25	0.00	443.25	7074-000000 - Gain/Loss - Realized	1.42	0.00	1.42
0.00	0.00	0.00	Total District director	7,736.07	1,175.00	6,561.07
0.00	0.00	0.00	Other Member			
0.00	0.00	0.00	7058-000000 - Lodging Expense	173.39	0.00	173.39
0.00	0.00	0.00	Total Other Member	173.39	0.00	173.39
0.00	0.00	0.00	District PQD			
0.00	0.00	0.00	7058-000000 - Lodging Expense	3,472.96	1,750.00	1,722.96
0.00	0.00	0.00	7074-000000 - Gain/Loss - Realized	3.91	0.00	3.91
443.25	0.00	443.25	Total District PQD	3,476.87	1,750.00	1,726.87
144.79	0.00	144.79	Total Lodging Expense	13,611.28	4,825.00	8,786.28
144.79	0.00	144.79	Allocation Expenses			
22,536.72	816.00	21,720.72	7092-000000 - TI Allocation	1,737.48	0.00	1,737.48
(18,167.96)	667.41	(18,835.37)	Total Allocation Expenses	1,737.48	0.00	1,737.48
			Total District Expenses	65,241.83	70,417.00	(5,175.17)
			Total Net Income	(9,149.49)	10,559.36	(19,708.85)